ETHE TOP 100

GREEN DESIGN FIRMS AND CONTRACTORS

Overview p. 50 // Green Design Market by Sector p. 50 // Top Five Green Design Firms by Sector p. 51 // Green Design Firm Revenue, 2016-19 p. 51 // CannonDesign Targets Zero Energy in Campus Project p. 52 // Green Contractor Markets by Sector p. 53 // The Top Five Green Contractors by Sector p. 54 // Top 100 Green Contractor Revenue, 2016-19 p. 54 // Turner Construction's Mass Timber First for D.C. p. 55 // How To Read the Tables p. 55 // The ENR Top 100 Green Design Firms List p. 56 The ENR Top 100 Green Contractors List p. 58



Reshaping Green Building Ideas

Sustainability has been about buildings that help the environment. But COVID-19 has focused attention on healthy buildings. By Gary J. Tulacz





Top 5 Green Contractors by Sector

| RAI | NK | FIRM | \$ MIL. REVENUE |
|-----|----|-------------------------------------|--------------------|
| E | | AECOM | 1,849.01 |
| 2 | 2 | THE TURNER CORP. | 1,491.13 |
| 3 | 3 | CLAYCO | 1,190.00 |
| 4 | 1 | HATHAWAY DINWIDDIE CONSTRUCTION CO. | 1,110.00 |
| 5 | 5 | THE WHITING-TURNER CONTRACTING CO. | 1,042.32 |

| | EDUCATIONAL FACILITIES | | | | | | |
|------|------------------------------------|--------------------|--|--|--|--|--|
| RANK | FIRM | \$ MIL. REVENUE | | | | | |
| 1 | THE TURNER CORP. | 1,132.71 | | | | | |
| 2 | GILBANE BUILDING CO. | 821.94 | | | | | |
| 3 | THE WHITING-TURNER CONTRACTING CO. | 492.63 | | | | | |
| 4 | SKANSKA USA | 491.22 | | | | | |
| 5 | WEBCOR | 421.13 | | | | | |

| | GOVERNMENT OFFICES | | | | | | |
|------|-----------------------------------|--------------------|--|--|--|--|--|
| RANK | FIRM | \$ MIL. REVENUE | | | | | |
| 1 | HENSEL PHELPS | 563.23 | | | | | |
| 2 | BL HARBERT INTERNATIONAL | 545.70 | | | | | |
| 3 | CADDELL CONSTRUCTION CO. (DE) LLC | 476.93 | | | | | |
| 4 | CLARK GROUP | 462.07 | | | | | |
| 5 | LENDLEASE | 437.90 | | | | | |

| | HEALTH CARE | |
|------|-------------------------|--------------------|
| RANK | FIRM | \$ MIL. REVENUE |
| 1 | THE TURNER CORP. | 794.87 |
| 2 | CLARK GROUP | 533.42 |
| 3 | PCL CONSTRUCTION | 518.78 |
| 4 | STO BUILDING GROUP INC. | 491.70 |
| 5 | SWINERTON | 373.50 |

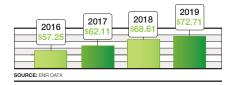
| MANUFACTURING & INDUSTRIAL | | | | | | |
|----------------------------|--|--|--|--|--|--|
| FIRM | \$ MIL. REVENUE | | | | | |
| CLAYCO | 333.00 | | | | | |
| HASKELL | 219.52 | | | | | |
| THE TURNER CORP. | 196.07 | | | | | |
| GILBANE BUILDING CO. | 162.01 | | | | | |
| BRASFIELD & GORRIE LLC | 133.39 | | | | | |
| | CLAYCO HASKELL THE TURNER CORP. GILBANE BUILDING CO. | | | | | |

| | MULTI-UNIT RESIDENTIAL | | | | | | | |
|------|----------------------------|--------------------|--|--|--|--|--|--|
| RANK | FIRM | \$ MIL. REVENUE | | | | | | |
| 1 | CLARK GROUP | 1,097.14 | | | | | | |
| 2 | LENDLEASE | 1,078.40 | | | | | | |
| 3 | HANOVER CO. | 669.00 | | | | | | |
| 4 | COASTAL CONSTRUCTION GROUP | 575.80 | | | | | | |
| 5 | AECOM | 537.71 | | | | | | |

| | RETAIL | |
|------|------------------------|--------------------|
| RANK | FIRM | \$ MIL. REVENUE |
| 1 | GLY CONSTRUCTION | 758.11 |
| 2 | SKANSKA USA | 173.12 |
| 3 | O'NEIL INDUSTRIES INC. | 112.05 |
| 4 | SWINERTON | 103.50 |
| 5 | AECOM | 91.98 |

| | SPORTS, ENTERTAINMENT | & CIVIC |
|------|------------------------------|--------------------|
| RANK | FIRM | \$ MIL. REVENUE |
| 1 | AECOM | 636.58 |
| 2 | THE TURNER CORP. | 596.08 |
| 3 | CLARK GROUP | 532.02 |
| 4 | SWINERTON | 455.00 |
| 5 | SUFFOLK CONSTRUCTION CO. INC | 378.95 |

| GREEN CONTRACTOR REVENUE \$ BI |
|--------------------------------|
|--------------------------------|



and improving lifecycle impacts. "Our favorites include: Mindful Materials, the Embodied Carbon Construction Calculator (EC3) and Tally. We work to make using these tools a part of our team's standard process," says Freed of CannonDesign.

More and more, local and state governments, along with some institutional and corporate clients, are requiring firms to adopt aggressive sustainability targets. "In states like California with a relatively clean power grid, the focus has shifted from LEED Gold or Platinum to operational net zero carbon," says Hyman of ZGF Architects.

Many design firms are adjusting their design processes to help reduce embodied carbon and reduce a structure's overall carbon footprint. For example, SmithGroup has now started to invite structural engineers to its early-concept sustainable design charrettes.

"The embodied carbon of a traditional building can represent approximately 25% of the lifetime emissions of a project, and a building's structural system can represent half of its embodied carbon," says Mella. He says the firm is more frequently collaborating with the structural engineer to optimize the concrete mix design and evaluate the carbon impacts of structural bay sizes, and is increasingly considering mass timber systems.



"[A]ccording to our annual sustainability survey, 60% of our clients plan to incorporate intelligent building technologies in the next one to two years."

Jennifer Taranto, Director of Sustainability, STO Building Group Further, many firms are creating their own databases of materials and supplies to automate their processes. "We are using software that helps us locate sustainable building materials compiled with analytics to make informed decisions. This platform houses an online database that provides filtering options per various rating systems, lifecycle cost analysis and comparison features," says Ryan Poole, global sustainability leader for DPR Construction.

New Approaches

To combat indoor pathogens while still maintaining overall sustainable structures, many firms are considering new approaches to the problem of creating green buildings. For example, 100% outside air with no recirculation will reduce the threat of exposure within the workplace. "Displacement ventilation to reduce the turbulence within an office environment will also help eliminate the exposure to those in the same room," says Hyman of ZGF Architects. He notes that this practice has been used in health care environments for years. "Now, everyone is going to demand the same level of infection control."

Other options include 40% to 60% relative humidity, UV germicidal irradiation and bipolar ionization—each activating the air people breathe to reduce aerosol

The Top 100 List

| | NK 2019 | | ACC. STAFF | 2019 GREEI IN \$ MIL. | N REVENUE % of Total Revenue | RETAIL (O. | GOVERNMAC. | EDUCATION. | HEALTH CAR | HOTEL | MULTI-BEG | ENTERTAMAS | OTHER BUIL | OTHER MKTS |
|----|------------|--|---------------|-----------------------------|------------------------------------|------------|------------|------------|------------|-------|-----------|------------|------------|------------|
| 1 | 1 | THE TURNER CORP., New York, N.Y. | 1,051 | 6,560.34 | 45 | 23 | 5 | 17 | 12 | 4 | 3 | 9 | 9 | 18 |
| 2 | 3 | CLARK GROUP, Bethesda, Md. | 439 | 4,858.45 | 80 | 19 | 10 | 8 | 11 | 5 | 23 | 11 | 9 | 5 |
| 3 | 4 | SWINERTON, San Francisco, Calif. | 194 | 4,152.60 | 90 | 20 | 0 | 10 | 9 | 8 | 12 | 11 | 8 | 21 |
| 4 | 2 | AECOM, Los Angeles, Calif. | 1,000 | 3,384.65 | 34 | 57 | 1 | 3 | 0 | 2 | 16 | 19 | 0 | 2 |
| 5 | 5 | HENSEL PHELPS, Greeley, Colo. | 508 | 3,143.06 | 55 | 5 | 18 | 11 | 8 | 0 | 0 | 0 | 46 | 13 |
| 6 | 6 | SKANSKA USA, New York, N.Y. | 339 | 2,675.53 | 37 | 17 | 0 | 18 | 8 | 0 | 6 | 4 | 28 | 19 |
| 7 | 10 | THE WHITING-TURNER CONTRACTING CO., Baltimore, Md. | 305 | 2,430.26 | 25 | 44 | 2 | 20 | 6 | 2 | 9 | 6 | 9 | 1 |
| 8 | 11 | CLAYCO, Chicago, III. | 100 | 2,377.00 | 73 | 50 | 0 | 0 | 0 | 0 | 0 | 0 | 36 | 14 |
| 9 | 8 | GILBANE BUILDING CO., Providence, R.I. | 335 | 2,176.07 | 35 | 13 | 9 | 38 | 5 | 2 | 10 | 8 | 4 | 12 |
| 10 | 14 | PCL CONSTRUCTION, Denver, Colo. | 298 | 2,108.40 | 33 | 23 | 1 | 13 | 25 | 2 | 21 | 7 | 5 | 2 |
| 11 | 9 | WEBCOR, San Francisco, Calif. | 220 | 1,962.26 | 92 | 29 | 1 | 21 | 0 | 18 | 25 | 0 | 4 | 1 |
| 12 | 7 | | 184 | - 1 | 59 | 8 | 23 | 0 | 9 | 1 | 57 | 0 | 0 | 2 |
| | | LENDLEASE, New York, N.Y. | _ | 1,901.20 | | | | - | | | | - | | |
| 13 | 12 | HOLDER CONSTRUCTION, Atlanta, Ga. | 336 | 1,880.00 | 42 | 23 | 0 | 3 | 0 | 0 | 0 | 0 | 18 | 56 |
| 14 | 13 | STO BUILDING GROUP INC., New York, N.Y. | 244 | 1,781.74 | 23 | 53 | 1 | 11 | 28 | 0 | 4 | 5 | 0 | 0 |
| 15 | 18 | HATHAWAY DINWIDDIE CONSTRUCTION CO., San Francisco, Calif. | 135 | 1,577.00 | 77 | 70 | 6 | 5 | 0 | 3 | 0 | 11 | 5 | 0 |
| 16 | 16 | HOFFMAN CONSTRUCTION, Portland, Ore. | 208 | 1,519.00 | 71 | 10 | 10 | 17 | 1 | 0 | 7 | 14 | 12 | 29 |
| 17 | 34 | JE DUNN CONSTRUCTION GROUP, Kansas City, Mo. | 335 | 1,179.91 | 28 | 22 | 10 | 16 | 15 | 3 | 16 | 3 | 9 | 7 |
| 18 | 15 | DPR CONSTRUCTION, Redwood City, Calif. | 695 | 1,021.27 | 17 | 19 | 0 | 7 | 2 | 1 | 0 | 0 | 2 | 68 |
| 19 | 24 | JAMES G. DAVIS CONSTRUCTION CORP., Rockville, Md. | 43 | 990.37 | 96 | 71 | 0 | 6 | 4 | 0 | 18 | 0 | 0 | 0 |
| 20 | 32 | MORTENSON, Minneapolis, Minn. | 200 | 965.71 | 19 | 25 | 0 | 3 | 3 | 13 | 0 | 16 | 1 | 40 |
| 21 | 20 | SUFFOLK CONSTRUCTION CO. INC, Boston, Mass. | NA | 896.26 | 24 | 0 | 0 | 17 | 0 | 2 | 18 | 42 | 17 | 4 |
| 22 | 21 | AUSTIN INDUSTRIES, Dallas, Texas | 116 | 889.56 | 36 | 21 | 0 | 2 | 0 | 8 | 8 | 5 | 56 | 0 |
| 23 | 22 | FORTIS CONSTRUCTION INC., Portland, Ore. | 60 | 866.00 | 67 | 0 | 1 | 7 | 0 | 0 | 0 | 0 | 0 | 92 |
| 24 | 28 | COASTAL CONSTRUCTION GROUP, Miami, Fla. | 14 | 833.70 | 89 | 2 | 0 | 6 | 0 | 21 | 69 | 0 | 1 | 0 |
| 25 | 36 | POWER CONSTRUCTION CO. LLC, Chicago, III. | 91 | 807.00 | 80 | 17 | 0 | 15 | 16 | 2 | 42 | 0 | 8 | 0 |
| 26 | 57 | GLY CONSTRUCTION, Bellevue, Wash. | 54 | 758.11 | 83 | 100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 27 | 26 | BRASFIELD & GORRIE LLC, Birmingham, Ala. | 143 | 718.85 | 19 | 47 | 14 | 4 | 6 | 0 | 4 | 7 | 0 | 19 |
| 28 | 17 | THE WALSH GROUP, Chicago, III. | 300 | 683.62 | 14 | 0 | 9 | 1 | 1 | 0 | 18 | 0 | 4 | 68 |
| 29 | 37 | MCCARTHY HOLDINGS INC., St. Louis, Mo. | 404 | 671.70 | 15 | 11 | 0 | 28 | 48 | 0 | 0 | 10 | 0 | 2 |
| 30 | 25 | HANOVER CO., Houston, Texas | 56 | 669.00 | 100 | 0 | 0 | 0 | 0 | 0 | 100 | 0 | 0 | 0 |
| 31 | 19 | LEVEL 10 CONSTRUCTION, Sunnyvale, Calif. | 104 | 599.40 | 74 | 99 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 32 | 43 | CADDELL CONSTRUCTION CO. (DE) LLC, Montgomery, Ala. | 20 | 568.03 | 91 | 0 | 84 | 0 | 2 | 0 | 5 | 0 | 9 | 0 |
| 33 | 23 | CONSIGLI CONSTRUCTION CO. INC., Milford, Mass. | 76 | 556.50 | 31 | 21 | 0 | 50 | 3 | 1 | 24 | 0 | 1 | 0 |
| 34 | 31 | HITT CONTRACTING INC., Falls Church, Va. | 78 | 548.70 | 23 | 52 | 11 | 2 | 4 | 8 | 19 | 0 | 5 | 0 |
| 35 | 27 | BL HARBERT INTERNATIONAL, Birmingham, Ala. | 45 | 545.70 | 56 | 0 | 100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 36 | 29 | BERNARDS, San Fernando, Calif. | 102 | 539.40 | 100 | 2 | 6 | 22 | 15 | 4 | 23 | 5 | 22 | 2 |
| 37 | 35 | AVALONBAY COMMUNITIES INC, Arlington, Va. | 19 | 533.13 | 63 | 0 | 0 | 0 | 0 | 0 | 100 | 0 | 0 | 0 |
| 38 | 33 | LEASE CRUTCHER LEWIS, Seattle, Wash. | 40 | 526.10 | 52 | 2 | 0 | 35 | 12 | 1 | 14 | 3 | 32 | 1 |
| 39 | 30 | ADOLFSON & PETERSON CONSTRUCTION, Minneapolis, Minn. | 44 | 515.70 | 41 | 23 | 10 | 54 | 5 | 0 | 0 | 0 | 9 | 0 |
| 40 | 39 | PEPPER CONSTRUCTION, Chicago, III. | 123 | 442.27 | 35 | 26 | 0 | 35 | 2 | 1 | 18 | 3 | 12 | 4 |
| 41 | 40 | OKLAND CORP., Salt Lake City, Utah | 40 | 435.66 | 33 | 25 | 0 | 19 | 29 | 0 | 0 | 0 | 26 | 0 |
| 42 | ** | MORLEY BUILDERS, Santa Monica, Calif. | 40 | 429.00 | 100 | 10 | 0 | 27 | 0 | 31 | 0 | 0 | 32 | 0 |
| 43 | 42 | DAVID E. HARVEY BUILDERS INC., Houston, Texas | 29 | 411.85 | 29 | 81 | 0 | 0 | 5 | 2 | 5 | 1 | 5 | 0 |
| 44 | 45 | CAHILL CONTRACTORS, San Francisco, Calif. | 37 | 390.13 | 100 | 2 | 0 | 7 | 0 | 0 | 88 | 2 | 0 | 0 |
| 45 | 48 | HASKELL, Jacksonville, Fla. | 123 | 386.98 | 36 | 0 | 13 | 0 | 0 | 0 | 0 | 0 | 0 | 87 |
| 46 | ** | JAMES MCHUGH CONSTRUCTION CO., Chicago, III. | 28 | 322.30 | 72 | 0 | 0 | 0 | 0 | 8 | 84 | 8 | 0 | 0 |
| 47 | 53 | CHINA CONSTRUCTION AMERICA/PLAZA CONSTRUCTION, Jersey City, N.J. | NA | 307.65 | 21 | 21 | 11 | 0 | 0 | 0 | 24 | 0 | 44 | 0 |
| 48 | 64 | HARKINS BUILDERS, Columbia, Md. | 15 | 305.00 | 72 | 2 | 16 | 0 | 13 | 0 | 69 | 0 | 0 | 0 |
| 49 | 61 | E.E. REED CONSTRUCTION L.P., Sugar Land, Texas | 36 | 300.00 | 35 | 68 | 0 | 0 | 7 | 0 | 0 | 0 | 25 | 0 |
| 50 | 50 | DIMEO CONSTRUCTION CO., Providence, R.I. | 98 | 297.40 | 56 | 19 | 18 | 48 | 0 | 0 | 12 | 2 | 0 | 0 |